



KAMALAYA  
KOH SAMUI



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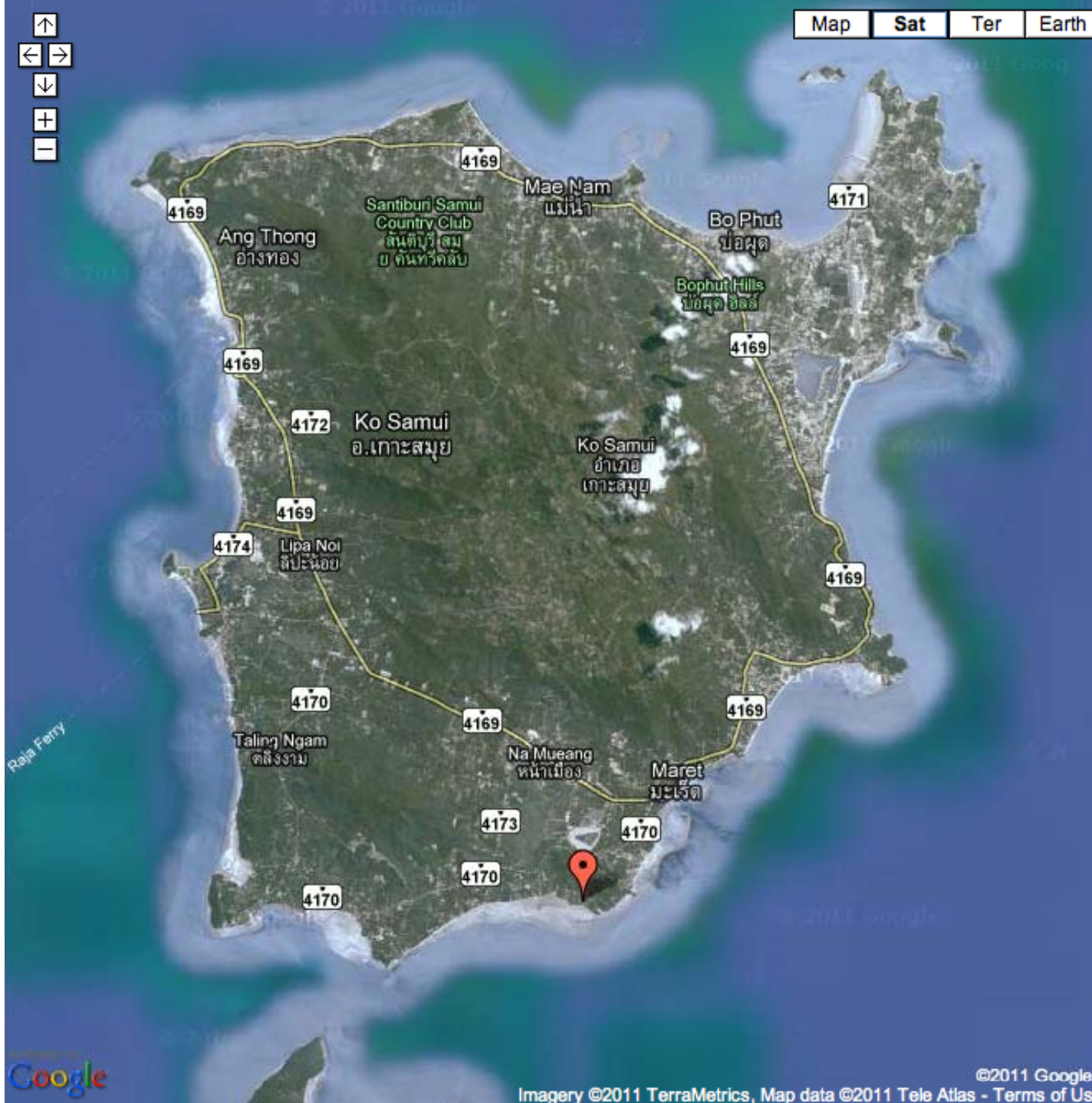
Kamalaya is a Wellness Sanctuary and Holistic Spa Resort on Koh Samui, opened on 11 November 2005

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Kamalaya translates as 'Realm of the Lotus',  
an enduring symbol for the unfolding of life's potential



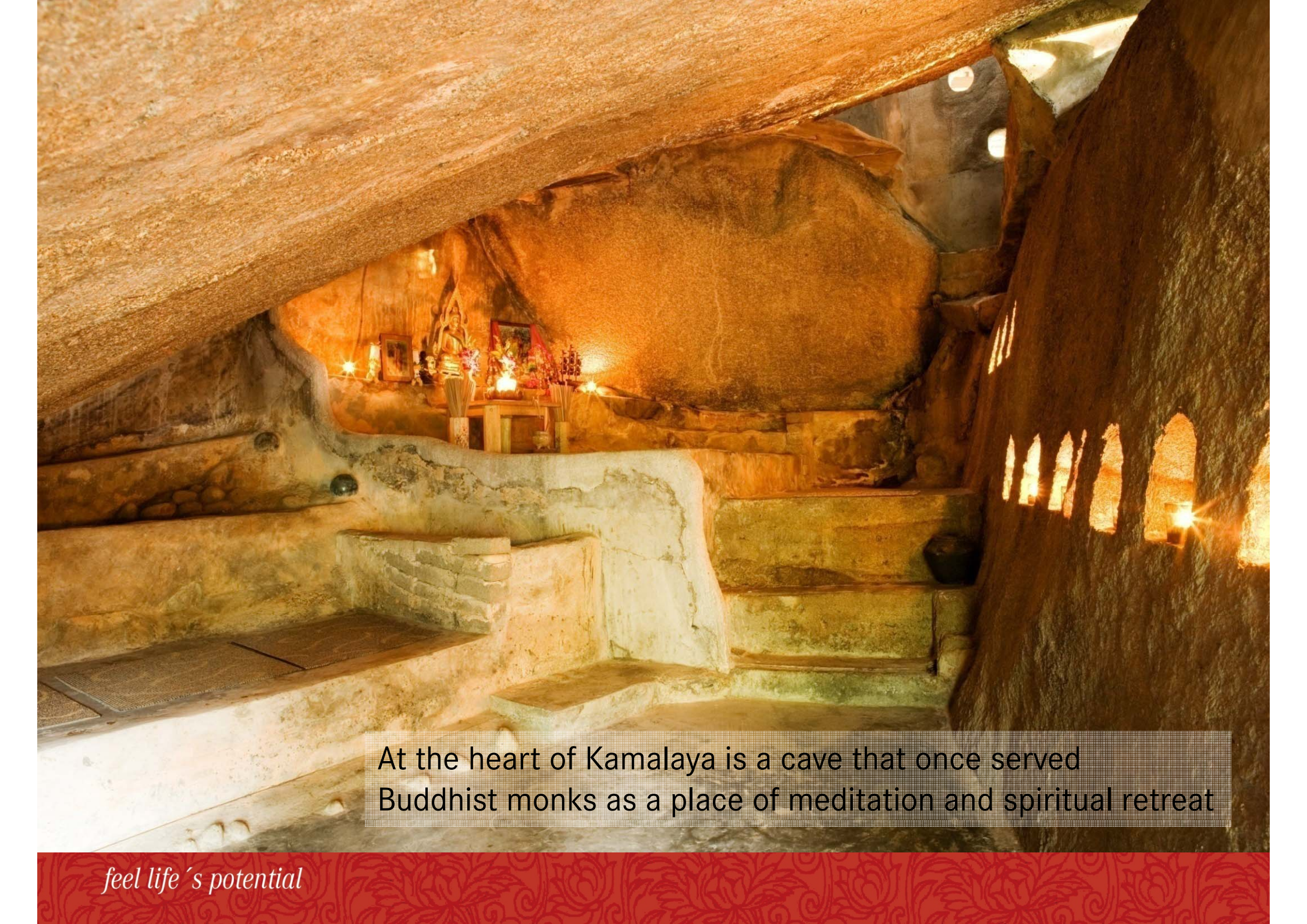
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- Kamalaya is less than 45 minutes by car from Samui Airport
- Over 15 return flights daily from Bangkok with Bangkok Airways
- Direct return flights daily from Singapore, Hong Kong, Kuala Lumpur and Phuket
- Guaranteed connection and luggage checked through to end destination with Bangkok Airways via Bangkok



Kamalaya has 250 meters of idyllic, private beachfront on a quiet lagoon

The image shows the interior of a cave, likely a historical site. In the background, a Buddha statue is seated on a raised platform, surrounded by offerings and lit candles. The cave walls are made of rough, textured rock. In the foreground, there are several stone steps leading up towards the statue. The lighting is warm and focused on the central area, creating a sense of depth and atmosphere. The overall scene is one of a quiet, ancient place of worship and reflection.

At the heart of Kamalaya is a cave that once served Buddhist monks as a place of meditation and spiritual retreat

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Kamalaya offers integrated wellness solutions with a holistic approach:

Healthy  
Lifestyle

Detox

Stress &  
Burn Out

Emotional  
Balance

Wellness  
à la carte

Yoga

Longevity

Asian  
Alchemy

Awakening  
&  
Meditation

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# Wellness Programs Price Guide

Programs/Days	3-days	5-days	7-days	9-days	10-days	14-days
<b>Healthy Lifestyle</b>						
Ideal Weight			✓	✓		✓
Optimal Fitness		✓	✓		✓	
Sleep Enhancement		✓	✓	✓		
Add-on		✓				
<b>Detox</b>						
Intro to Detox	✓	✓				
Basic Detox & Rejuvenation			✓	✓		✓
Comprehensive Detox & Rejuvenation			✓	✓		✓
<b>Stress &amp; Burnout</b>						
Relax & Renew	✓	✓	✓	✓		✓
Asian Bliss		✓	✓		✓	
Basic Balance & Revitalise			✓			✓
Comprehensive Balance & Revitalise			✓			✓
<b>Yoga</b>						
Personal Yoga Synergy	✓	✓	✓			

- Sell fully commissionable packages (not just room nights) to double your revenue
- Kamalaya’s average revenue per room per night is over THB 18,000 (US\$580; €420; £365)
- Kamalaya offers over 30 programs, from 3 to 14 nights; and over 70 treatments and classes to choose from
- Kamalaya’s certified wellness professionals:
  - Naturopaths
  - Doctors of Traditional Chinese Medicine
  - Medical Doctor
  - Registered Nurses
  - Nutritionists
  - Mental and Emotional Healers
  - Fitness Specialists
  - Qualified Yoga Teachers
  - Visiting Practitioners





- All stays at Kamalaya start with an Initial Wellness Consultation; and include attendance to all scheduled group holistic activities and classes, and use of fitness, spa and relaxation facilities
- Guests who sign up for a wellness program have an all-inclusive rate, including:
  - Accommodation
  - Private airport transfers
  - All meals & beverages (à la carte)
  - Initial wellness consultation
  - Specified treatments, therapies & services
  - Complimentary attendance to all scheduled group holistic activities and classes
  - Use of all fitness, spa and relaxation facilities
- Although the programs are pre-designed, they are tailored to individual guests' needs during their Initial Wellness Consultation

The daily holistic activity schedule includes yoga, Pilates, Thai Chi, Qi Gong, meditation and much more...

Time / Date	MONDAY 22	TUESDAY 23	WEDNESDAY 24	THURSDAY 25	FRIDAY 26	SATURDAY 27	SUNDAY 28
06.30-08.30	<b>Yin Yang Yoga</b>	<b>Hatha Yoga</b>	<b>Vinyasa (Founation)</b>	<b>Vinyasa (Flow)</b>	<b>Sandao with Master Yu: Breathing and Movement Meditation</b> <i>(International Visiting Practitioner)</i> Gallery (06.45-08.15)	<b>Sandao with Master Yu: Breathing and Movement Meditation</b> <i>(International Visiting Practitioner)</i> Gallery (06.45-08.15)	<b>Sandao with Master Yu: Breathing and Movement Meditation</b> <i>(International Visiting Practitioner)</i> Gallery (06.45-08.15)
08.30-09.30	Yoga Pavilion Rose (08.00-09.30)	Yoga Pavilion Rose (08.00-09.30)	Yoga Pavilion Rose (08.00-09.30)	Yoga Pavilion Rose (08.00-09.30)	<b>Vinyasa Yoga (Fluid Body)</b> Yoga Pavilion Rose (08.30-09.30)	<b>Vinyasa Yoga (For Hip Opening)</b> Yoga Pavilion Rose (08.30-09.30)	<b>Hatha Yoga</b> Yoga Pavilion Ampiness (08.30-09.45)
10.00-16.00	<b>Journey into the Heart Workshop</b> Yantra Hall Rajesh (10.30-12.30)	<b>Tea Sharing Meet new friends</b> Alchemy Lounge San Bao (15.00-17.00) <i>Drop in anytime</i>	<b>**Thai Temples Tour and Teachings</b> Meet at Lobby Dr. Pipadh  THB 1,000++ /person (14.00-17:00) <i>Please book at Reception 24 hrs</i>	<b>Stress, Success and Relationships Workshop</b> Yantra Hall Rajesh (10.30-12.30)	<b>Tea Sharing Meet new friends</b> Alchemy Lounge San Bao (15.00-17.00) <i>Drop in anytime</i>	<b>**Cooking Class Inspiring Healthy Cuisine</b> Soma Restaurant Chef  THB 1,990++ /person (14.00-16:00) <i>Please book at Reception 24 hrs in advance</i>	<b>"The Art of Breathing &amp; Healing" Workshop</b> Gallery  Master Yu THB 3,000++ /person (15.00-18.00) <i>Please book at Wellness Reception by 10 am</i>
16.00-17.00	<b>Fitball</b> Yoga Pavilion Em	<b>Abs, Buttocks and Thighs</b> (please wear sport shoes) Yoga Pavilion Klack	<b>Qi Gong</b> Yoga Pavilion Andre	<b>Pilates</b> Yoga Pavilion Boy	<b>Abs Express (16.00-16.30)</b> Yoga Pavilion Sanny	<b>Abs, Buttocks and Thighs</b> (please wear sport shoes) Yoga Pavilion Klack	<b>Pilates</b> Yoga Pavilion Sanny
17.00-18.00	<b>Stretching</b> Yoga Pavilion Klack	<b>Pranayama</b> Yoga Pavilion Rajesh	<b>Cardio Combat</b> (please wear sport shoes) Yantra Hall Em/Boy	<b>Tai Chi</b> Yoga Pavilion Klack	<b>Aqua Aerobics Lv2****</b> (please wear swim suit) Kamalaya Swimming Pool Boy <b>Maximum 12 pax</b>	<b>Aqua Aerobics Lv1****</b> (please wear swim suit) Kamalaya Swimming Pool Em <b>Maximum 12 pax</b>	<b>Beach Power Walk****</b> (please wear sport shoes) Kamalaya Beach Em
18.00-19.00	<b>Blue Light Energy Introduction</b> Alchemy Lounge Nicky Kassapian <i>(International Visiting Practitioner)</i> (18.30 - 19.15)		<b>Astrology &amp; Palmistry Introduction</b> Alchemy Lounge Omesh Langmann <b>(18.30 - 19.15)</b>	<b>Alchemy-The Philosophy of Healing</b> Alchemy Lounge Kamalaya Naturopath (18.00 - 18.45)	<b>Detox and Nutrition Orientation</b> Alchemy Lounge Kamalaya Naturopath (18.00 - 18.45)	<b>Traditional Chinese Medicine Introduction</b> Alchemy Lounge Kamalaya TCM Practitioner (18.00 - 18.45)	<b>Releasing Stress</b> Alchemy Lounge Rajesh (18.00 - 18.45)
20.00-22.00	<b>Film</b> "The Red Violin"  Library Arthouse drama	<b>Film</b> "Food Matters"  Library Nutritional Documentary	<b>Film</b> "What About Me?"  Library Powerful documentary	<b>Film</b> "Super Size Me"  Library Nutritional Documentary	<b>Kamalaya Floating Lanterns</b> Kamalaya Beach Make a wish 21.00	<b>Film</b> "Planet Earth"  Library Science Fiction	<b>Film</b> "Way of the Bohisatva"  Library Documentary

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Kamalaya's Healthy Cuisine is served at Soma Restaurant, Amrita Café,  
and The Alchemy Tea Lounge with detox and à la carte menus  
\*Best Conscious Cuisine at Crystal Awards Asia Pacific 2011  
And Best Spa Cuisine at Asia Spa Awards 2011



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The Kamalaya design integrates soothing open spaces with true peace & quiet and connection with nature and the elements

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Hillside Rooms start from THB 6500 single occ./per night; THB 7100 double occ.  
Rates roughly equivalent to US\$ 220 / Euro 175 / GBP 140

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Most accommodations have sea views  
and some are right on the beach

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Two beachfront pool villas  
afford even greater privacy for guests

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- Kamalaya is created and managed by the owners who are wellness experts: they assure personal touch, service from the heart, stability of concept, organic growth, authenticity, flexibility and credibility
- 26 prestigious awards received so far including World Spa Award for Destination Spa of the Year: Asia & Australasia 2012:



- Very high guest satisfaction: approx. 30% of in-house guests are repeaters:
  - Guests extend their stays, come back, stay longer & upgrade when returning
  - Some do several repeat visits per year
  - The average length of stay of paying guests is approximately eight nights





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## Kamalaya promotional rates 2013-14

Accommodation	* 1 Apr – 15 Dec 13		16 Dec 13-12 Jan 14		13 Jan - 31 Oct 14	
	Single	Double	Single	Double	Single	Double
Hillside Room	6,500	7,100	7,600	8,300	6,500	7,100
Hillside Garden View	7,300	7,900	9,300	9,900	7,300	7,900
Hillside Sea View	8,800	9,900	12,300	13,500	8,800	9,900
Suite Sea View	10,600	13,800	13,900	18,800	11,000	14,500
Villa Sea View	12,300	15,800	16,900	21,500	12,500	16,500
Rocktop Villa / Pool Villa / Beachfront Villa	21,600	25,500	27,400	32,500	22,300	26,800
Beachfront Pool Villa (x1)	28,900	33,300	34,900	40,300	29,800	34,900
Beachfront Pool Villa (x2)	29,900	34,400	35,900	41,400	30,800	36,100

### Inclusions:

Initial Wellness Consultation; Use of Steam Cavern, Swimming Pool, Plunge Pools and Shakti Fitness Center; Attendance to the scheduled holistic activities; Tropical welcome drink upon arrival

\*Bonus nights apply: stay 4pay3; stay 5pay4; stay 6pay5; stay 7pay6; stay 8 pay7; stay 9 pay7; stay 10 pay8 (Max. 2 comp. nights) ; one extra bonus night in May and June (Max. 3 comp. nights)

6,500 THB ≈ US\$ 220 / Euro 175 / GBP 140

# Kamalaya Wellness Programs

Programs/ Days	3	5	7	9	10	14
<b>Healthy Lifestyle</b>						
Ideal Weight			73,200	92,800		136,700
Optimal Fitness		46,300	63,400		90,300	
Sleep Enhancement		57,600	86,300	105,400		
<b>Detox</b>						
Introduction to Detox	34,200	49,800				
Basic Detox			61,200	79,600		111,200
Comprehensive Detox			85,000	107,600		159,000
<b>Stress &amp; Burnout</b>						
Asian Bliss		44,500	66,200		91,700	
Relax & Renew	28,700	43,000	57,700	72,500		105,900
Basic Balance & Revitalize			75,900			133,700
Compr. Balance & Revitalize			87,900			161,500
<b>Yoga</b>						
Personal Yoga Synergy	32,700	48,300	65,300			

28,700 THB ≈ US\$ 920 ≈ €720 ≈ GBP580

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Book via direct contract with Kamalaya, or through one of our partners in Bangkok:

- HOTEL BEDS
- GO VACATION THAILAND
- SMART TRAVEL THAILAND
- ITC BANGKOK CO., LTD.
- DISCOVERY HOLIDAYS CO.,LTD
- SUN SERIES TRAVEL LTD.
- EXOTIC VOYAGE
- ASIA WORLD ENTERPRISE CO. LTD.
- ROYAL SILK HOLIDAYS
- ASIAN TRAILS
- DIETHELM TRAVEL (THAILAND) LTD